

II. Financial Service Industry (2 Projects)

20. Haikou Financial Holdings Co., Ltd. taking the Lead in Mixed Ownership Reform and Investment Promotion Project

Project Name	Haikou Financial Holdings Co., Ltd. Mixed Ownership Reform and Investment Promotion Project
Project Overview	The Haikou Financial Holdings Co., Ltd. taking the Lead in Mixed Ownership Reform and Investment Promotion Project aims to found a financial holding group with a registered capital of RMB1 billion and a diversified ownership structure, i.e., the group is controlled by state-owned with private investors and employees as shareholders, based on inclusive finance and comprehensive finance.
Project Site	The Haikou Financial Holdings Co., Ltd. is located at 9 Wenhua East Road, Longhua District, Haikou City, Hainan Province. The project does not involve a new site or construction land for the time being.
Total Project Cost	Total investment: RMB1 billion, long-term scale: RMB3 billion
Cooperation Mode	The Haikou Financial Holdings Co., Ltd. (state-owned sole proprietorship) undergoes a mixed ownership reform for diversification of stock ownership.
Project Prospect and Benefit Analysis	The construction of a series of financial platforms in shareholding mode will greatly enhance the group's financial collaboration effect and effectively broaden the depth and breadth of services offered to strategic customers to strengthen customer viscosity. In the next 2-3 years, the Company will serve more than 500 enterprises annually by offering them financing support of over RMB5 billion with the output value to increase by over RMB20 billion and profit to rise by over RMB50 million. Moreover, the Company will get listed on at least one New OTC Market with business to covering the entire island; in the next 3-5 years, the Company will serve more than 1,000 enterprises annually by offering them financing support of over RMB10 billion with the output value to increase by over RMB40 billion, profit to rise by over RMB100 million and business to go beyond the island; in the last 5-10 years, a local financial institution will be founded in Haikou City to open up the mainstream financial fields such as banking, securities, insurance, trust and fund. Moreover, the group or an excellent subordinate platform will get listed to help the shareholders gain returns on investment.
Contact Person	Haikou Financial Holdings Co., Ltd., Haikou Investment Guarantee Co., Ltd. Li Bo 13907695145, 0898-68502302

21. Bank of Hainan Investment Promotion Project

Project Name	Bank of Hainan Investment Promotion Project
Project Overview	<p>The Bank of Hainan Co., Ltd. is a joint-equity municipal commercial bank founded with the approval of the State Council and the only provincial-level incorporated commercial bank the Hainan Free Trade Zone (Port). The bank has a registered capital of RMB3 billion and a paid-in capital of RMB4.08 billion. Since its establishment on September 1st, 2015, the bank has had its asset scale steadily expanded, profitability continuously improved and risk level remaining stable. The bank has 25 branches located in all the cities and counties of Hainan. As of August 26th, 2019, the bank had total assets of RMB45.98 billion, deposit balance of RMB27 billion, loan balance of RMB16.275 billion, a non-performing loan ratio of 0.4% and a capital adequacy ratio that met the supervision requirements; it has been profitable for three consecutive years since its establishment. To further strengthen its capital strength and improve its development capability and service level, the Bank of Hainan plans to raise capital from powerful foreign-funded financial institutions, central enterprises, state-owned enterprises and private enterprises.</p>
Project Site	The head office is located at 31, Xiudong Road, Haikou City
Total Project Cost	A single domestic-funded enterprise has a share of about 10%; a single foreign-funded financial institution has a share of about 15%. The share price is fixed by negotiation.
Cooperation Mode	Investors buy shares from the existing shareholders or additional shares.
Panoramic Photo Photo (Project Rendering)	